IPOS Mediation

T: **0333 014 4575**
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Alan Greenberg



Alan is a CEDR accredited mediator who specialises in mediating financial and business disputes.

Background

Alan is a CEDR accredited mediator who specialises in mediating financial and business disputes.

Alan qualified as a chartered accountant before working in the corporate finance, insolvency and strategic consultancy sectors. He subsequently established Invex Capital where he gained further, and extensive, commercial experience in buying and selling, as a principal, a variety of businesses. Such work naturally entailed negotiating with investors, shareholders and directors as well as resolving employment and commercial matters whenever they arose. Having been at the coalface of numerous business negotiations and, naturally, some disputes, Alan believes that his accounting background, together with his experience in buying, owning and selling many businesses can add real value to his skills as a mediator in helping parties resolving their disputes and rebuilding relationships.

Alan has experience in a wide spectrum of sectors including property, home improvement, oil and gas markets, specialist retail, business services and safety equipment. He brings to his mediation practice a strong commercial understanding garnered from his years in business along with an ability to understand the most complex of financial documentation. He continues to maintain strong contacts within the private equity, banking, corporate finance, insolvency and legal communities.

Alan is currently Chairman of Equity FD and a Director of the Tradelink group of companies.

Style and approach

Alan's warmth combined with his commercial experience allows him to gain the trust of parties at an early stage in the process

His clear thinking enables the key the elements of a mediation to be addressed efficiently allowing parties to focus on a clearer path to resolution

His mediation style is commercially direct.

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Practice areas

All commercial business matters including:

Accountancy

Banking

Business acquisition and sale

Corporate Recovery

Fund raising

General business and commercial matters

Mergers and Acquisitions

Private Equity

Recruitment

Stock Broking

Career history

1988 - qualified as a Chartered Accountant with Arthur Andersen

1992 - founded BPG Corporate Finance

1998 - founded Invex Capital Private Equity

2014 - qualified as a CEDR mediator

Professional qualifications and affiliations

Alan qualified as a chartered accountant and subsequently became a TSA qualified representative

He is a CEDR accredited mediator

Interests

Alan plays saxophone and runs a horn section that often accompanies bands for charity fund raising events

He is also a qualified AFA referee.

His charity interests include work with the Solutions not Sides, The Anna Freud centre and the ’45 Aid Society.