IPOS Mediation

T: **0333 014 4575**
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www.mediate.co.uk

Nikki Edwards



Nikki is a commercial mediator with nearly 20 years' experience resolving complex disputes, drawing on top City and US law firm expertise.

Overview

Nikki has almost 20 years' experience of dealing with and resolving commercial disputes. An accomplished commercial mediator, she draws from her experience as a litigator working at top City and US law firms. Her priority is to understand the needs of her clients and work with them to find a solution. She is extremely commercial, tenacious and quick to get to grips with complex cases.

Her experience spans a wide range of commercial matters, with a focus on internal company disputes, breach of contract, fraud, negligence and financial services. She often works with international parties, as well as organisations based in the UK and her ability to understand the needs of individuals, as well as corporations, is invaluable at mediation.

Mediation Style & Approach

Nikki is noted for her ability to read the room and quickly develop a rapport with all involved. Her thorough preparation and flexible approach to the mediation process ensures that each mediation is tailored to the needs of the parties. She can command the room in highly contentious meetings, whilst retaining a calm and professional demeanour.

In addition to mediation as part of a litigation process, Nikki embraces mediating with parties at the early stages of dispute, often with limited or no input from lawyers, successfully facilitating ongoing relationships or ensuring a quick and clean break where "no agreement seemed possible".

Professional Background

Nikki is a partner at London law firm, Fox & Partners. She began her career as a litigation lawyer in 2005 and has previously worked at Quinn Emanuel, Kingsley Napley, Browne Jacobson and Howard Kennedy.

In her litigation practice, her clients are generally multinational corporations, family- owned businesses and high net worth individuals. She has particular experience of dealing with shareholder and internal company disputes, fraud and dishonesty, complex contractual disputes, negligence claims and enforcing foreign judgments. She is

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recognised as “a stand our commercial litigator” and “a truly talented lawyer” with “an incredibly quick legal mind”.

As a seasoned trial lawyer, Nikki has obtained victories for her clients at trials in the Commercial Court and Chancery Division of the High Court as well as the Court of Appeal. She understands what is involved and what is at stake if a case goes to trial. This experience, along with her role as a trusted advisor to many of her clients, is invaluable in her role as a mediator.

In addition to her work as a commercial mediator and litigator, Nikki volunteers as a workplace and community mediator, working with Calm Mediation, where she is a Trustee.

For many years Nikki has also been invited to judge at the ICC International Commercial Mediation Competition in Paris and take part in the International Mediation Roundtable, providing an annual opportunity to share ideas with and learn from leading mediators from around the globe.

As President of the London Solicitors Litigation Association (the LSLA), which has over 3500 members, Nikki helps to shape civil justice reform and promote best practice in litigation and Alternative Dispute Resolution in England and Wales.

Practice areas

- Advertising and Marketing
- Banking and Finance
- Boardroom Disputes
- Commercial Contracts
- Commercial Fraud
- Company, Shareholder, Director
- Education
- Franchises
- Funeral Services
- Insurance
- Neighbour Disputes
- Professional Negligence
- Reputation Management
- Sale of Goods and Services
- Transport and Logistics
- Workplace

Professional qualifications and affiliations

- 2005: Legal training contract, completing seats in Corporate, Insurance Litigation, Commercial Litigation and Health & Social care disputes.
- 2007: Admitted as a solicitor in England & Wales
- 2016: Accredited as a Commercial mediator with CEDR
- 2017: Accredited as Community Mediator with CALM
- 2021: Accredited as a Workplace Mediator with London School of Mediation

Memberships

- CMC Registered Commercial and Workplace Mediator
- Elected Committee Member and President of the London Solicitors Litigation Association
- Law Society

Client Feedback

*"Nikki was calm and collected through a difficult mediation. She was supportive in the face of a difficult stance taken by the opposition and worked through our pros and cons with a calm and experienced approach. Many thanks for enabling the communication we had not managed for two years." -**Partner, City Law Firm***

*"Nikki was very helpful in a difficult negotiation where no agreement seemed possible. She is incredibly friendly, likeable and brought a positive note to what was a dark and tricky time. Her process was easy, straightforward and well guided and I felt supported throughout the day. With Nikki's help we were able to reach a fair agreement in a short time and move forward quickly. I highly recommend Nikki for any mediation needs." –**Lay client***

*"Nikki mediated a commercial dispute with very strong feelings on both sides. I was thoroughly impressed by the way in which she helped the parties arrive at a resolution: she was clearly sensitive to the emotional aspects of the case, as well as the legal and practical realities of the situation, and her input was nuanced and well-judged. I would not hesitate to recommend her" – **Counsel***

*"Nikki was clear on the processes throughout. We had a hostile start to the mediation and Nikki managed that superbly, quickly identified the relevant issues and guided the parties to focus on finding some common grounds and working towards a resolution." – **Solicitor, Regional Firm***